For confidentiality purposes eXemplify Group does not disclose the names of clients in published case study materials.

Client Case Study "We Help a Major Real Estate Company Make the Move"

Challenges:

- Relocating into New Corporate HQ
- Nationwide company supporting 190 offices
- Numerous voice and data circuits
- Evaluating upgrade vs. purchasing of new phone system
- New building required construction and coordination
- Minimize downtime
- Coordination of many moving parts

eXemplify's Solution:

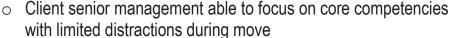
Audited all existing telecom services at no charge

• Minimal downtime, moved everything over the course of one

weekend, completed before Monday 8 am. Savings of over \$200K on new equipment

 Negotiated zero move fees with all existing suppliers • Live support from eXemplify team during migration

- Created comprehensive scope of work
- Evaluated multiple new phone systems
- Presented all buy vs. upgrade scenarios
- Assigned full time project manager
- Negotiate with new suppliers
- o Coordinate move with new suppliers



Results:









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For more information on for the client referenced above, please contact Rob Shelby at 469-361-5708 or email:rshelby@eXemplifygroup.com.

