

Client Case Study

"We Help a Major Real Estate Company Make the Move"



Challenges:

- Relocating into New Corporate HQ
- Nationwide company supporting 190 offices
- Numerous voice and data circuits
- Evaluating upgrade vs. purchasing of new phone system
- New building required construction and coordination
- Minimize downtime
- Coordination of many moving parts



eXemplify's Solution:

- Audited all existing telecom services at no charge
- Created comprehensive scope of work
- Evaluated multiple new phone systems
- Presented all buy vs. upgrade scenarios
- Assigned full time project manager
- Negotiate with new suppliers
- Coordinate move with new suppliers



Results:

- Minimal downtime, moved everything over the course of one weekend, completed before Monday 8 am.
- Savings of over \$200K on new equipment
- Negotiated zero move fees with all existing suppliers
- Live support from eXemplify team during migration
- Client senior management able to focus on core competencies with limited distractions during move



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For confidentiality purposes eXemplify Group does not disclose the names of clients in published case study materials.

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